

Austrian & Taiwanese
Non-smoker
Height 1.72m
Born 4th March 1956
2 children

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PROFILE

ACCOMPLISHED SENIOR MANAGEMENT PROFESSIONAL

more than 25 years extensive experience in technical and project leadership positions, willing to contribute to efficient operations in IT and high-tech sectors:

- General Management of ISP/ITSP operations
- CTO in technical fields related to IT or microprocessor control units
- Possess professionalism, integrity and commercial awareness
- Extensive marketing and technical experience
- Development and care of client relations
- Preparation of classification proposals, fee quotations for new products
- Account Manager for major local customers
- Effective people and resource management
- Preparation of accurate and realistic budget and business plans
- Financial skills – *Monitoring and control of financial performance, P/L, B.S and Cash flow*

STRENGTHS

- An expert in Internet design (incl. security concerns, firewall, VPN, surveillance systems and VoIP)
- Electronic & microprocessor design, with first-hand knowledge of programming of microprocessors.
- Seven years experience in developing microprocessor controlled equipment for industrial robots and medical or environmental measurement equipments including Chip cards
- Excellent handling of problems – especially under stressful situations
- Strong leadership ability with motivational skills encouraging team members in reaching optimal results with efficiency and offering quick solutions to problems
- Superior public speaking and written communication skills: Toastmasters speech contest champions and winner of the National Table Topics contest 2004 in Taiwan
- Experienced in understanding customers' needs and translating requests to service requirements
- Achieved target growth in ISP/ITSP Operations Management & Business Development

SKILLS / EXPERIENCE

Wang's Trace & ELMIT

- MS office / Open Office / Planner
- Linux server: SuSE & Ubuntu
- Linux desktop: Ubuntu in multi desktop/monitor environment
- Linux on flash drive with Puppy
- Web service: Apache, MySQL, PHP, wiki
- Samba, LDAP, DNS, DHCP
- (Sendmail) Qmail & SPAM prevention
- Bandwidth management/filtering
- Freeswitch, Asterisk
- SER, OpenSER
- NAT, STUN, media relay
- Java, HTML-5
- Crypto currency trading/bot
- Artificial Intelligent (AI)
- Seminars for engineers, sales and customers
- Vmware, VirtualBox
- IPv6
- VPN, Hamachi
- embedded Linux
- Remote boot
- GPIO programming
- DMX 512
- Video phone
- Truecrypt, PGP
- SIP, AIX, (H323)
- ENUM, sipbroker, ISN
- Android apps
- Social media/bot
- Internet of Things (IoT)

PROFESSIONAL

- Director of Taiwan ISP association 1999 ~ 2002
- Director of TWNIC, member of IP committee and Anti Spam Task Force 1999 ~ 2002
- Member of APNIC 1999 ~ 2002

LANGUAGES

- German (mother tongue)
- English
- Mandarin (basic)

March 2001 – date	Elmit Co., Ltd. (Consultant company, ITSP)	<i>Taiwan</i>
	<u>CEO and CTO</u>	
	<ul style="list-style-type: none"> • Founded and directed company • Designed and delivered VoIP and Internet solutions • Engaged strategic alliances with other VoIP suppliers worldwide focusing on inter-connectibility and optimized routing • Created several VoIP servers/solutions in Taiwan, China and The Philippines • Established measurement systems to ensure 99.999% uptime • Reduced Spam (white/grey listing) and Virus scanning • Improved backup systems • Initiated product packaging, production, assembly, & quality control of VoIP devices 	
1991 – 2001	Wang's Trace Co., Ltd. (ISP)	<i>Taiwan</i>
	<u>CEO & CTO</u>	
	<ul style="list-style-type: none"> • Consulted, created and launched a start-up ISP in 1995 • Prior to 1995, traded electronic goods made in Asia to European countries • Increased capital from \$ 5 to \$ 180 million by offering solutions to new technical developments • Within 3 years reached a customer base of 12,500, with a profit of \$ 65 million in the year 2000 • Installed several Internet houses • Identified and investigated VoIP market potential in 1997 • Pioneered an on-line billing system • Conceptualized KTV over Internet (with U-Best) • Formulated a kindergarten and cram school video observation monitoring system for parents • Awarded with a Patent for a Surveillance system connected to the Internet 	
1985 – 1991	Elektronik & Mikroprozessortechnik	<i>Austria</i>
	<u>Gen. Manager</u>	
	<ul style="list-style-type: none"> • More than 6 years of developing electronic and microprocessor controlled machines and devices. • Supervised a team of 12 engineers completing 50 projects per year • Developed prototypes, like industrial robots or medical or environmental measurement systems. • Attracted the government to offer free employees and low rent offices in the Technology Park Graz. • Cooperated with the Technical University Graz on several projects & solution implementation. Univ. Prof. Manfred Sakkulin mentioned the fast and non-bureaucratic way we could solve many problems in a short time. 	
1984 – 1985	PEWAG Schneeketten GmbH	<i>Austria</i>
	<u>Organization Programmer</u>	
	<ul style="list-style-type: none"> • PEWAG is Austria's largest chain manufacturer. My work was to establish data communication links from the head office to their three factories. • Designed programs to monitor and administer the flow and the manufacturing process, which reduced lead-time (down by 27%) and significantly improved the profit margin (up by 38%). 	
1983 – 1984	Stiefelkönig GmbH	<i>Austria</i>
	<u>Chief programmer</u>	
	<ul style="list-style-type: none"> • Stiefelkönig is a major shoe manufacturer and retail outlet chain • Expanded the logistics programs for all 160 outlets and the mail order division • Selected as the IBM's preferred candidates and obtained the best test results ever recorded by IBM 	
1980 – 1983	Technical University (Institute for Electrical Constructions)	<i>Austria</i>
	<u>University Assistant</u>	
	<ul style="list-style-type: none"> • Monitored all hardware and software in the University, including CAD system and photo lab 	
EDUCATION & STUDIES		
	<ul style="list-style-type: none"> • BS – Electrical Engineering 	<ul style="list-style-type: none"> • BS – Electronic Medicine (Equipment of doctors)
INTERESTS		
	<ul style="list-style-type: none"> • Bicycling 	<ul style="list-style-type: none"> • Swimming • Music and reading